“Eliminating racism requires an understanding of systemic barriers at every level.”

—Luz Maria Frias
President and CEO, YWCA Minneapolis

Read stories of YWCA Minneapolis’ mission in action ywcampls.org/blog

YWCA IS ON A MISSION
LIVING THE MISSION

Thank you for your partnership in creating an equitable world through your gifts of time and financial support.

By being an engaged member of our giving circle at YWCA Minneapolis, you help ensure our programs and services meet the growing needs of a diverse community.

Your gifts impact real people. Women, girls, families, children, grandparents, siblings and so many more. More than 30,000 in fact.

Thank you for providing more than $5.5 million in philanthropic support this past year.

Your trust and investment in YWCA Minneapolis has helped us weather unexpected changes in our funding from United Way and other long-time supporters.

The past year has reminded us that our mission of eliminating racism and empowering women and girls is more relevant than ever before.

Fundamentally at the heart of our work is the need to respect and validate the humanity of all individuals.

TOGETHER, WE WILL TRULY PROMOTE PEACE, JUSTICE, FREEDOM AND DIGNITY FOR ALL.

Luz María Frias  
President and CEO  
YWCA Minneapolis

Valeriana Moeller  
Board Chair  
YWCA Minneapolis
YOUR IMPACT IN ACTION

Thank YOU for your investment in YWCA Minneapolis! Here’s what you make possible...

30,000+ women, men, children and families created brighter futures for themselves and their community.

670+ CHILDREN received a high-quality, anti-bias, nationally accredited early childhood education.

2,300+ ADVOCATES raised awareness about policy solutions for equity, access to high-quality early childhood education and afterschool programs for girls and youth.

1,400+ GIRLS AND YOUTH were equipped to be learners, leaders and creators of change in afterschool programs.
25,000+ HEALTH AND WELLNESS MEMBERS
improved health and fitness at three YWCA facilities

4,000+ INDIVIDUALS
received fitness scholarships

2,700+ SILVER MEMBERS
ages 65 and up

1,000+ WOMEN AND GIRLS
ages 11-78 competed in the largest all-women triathlon in the region

5,900+ INDIVIDUALS
were empowered to take action to eliminate racism

540+ VOLUNTEERS
generously gave 14,802 hours of time
Your investment in children helped prepare 670 children for kindergarten at five Children’s Centers in the Twin Cities.

Thriving in a Positive, Structured Environment

“Our children struggled greatly in the previous school because of the lack of structure, firm and fair teaching and an organizing principle (curriculum).

Now, both of our children thrive in their classrooms. The teachers and teaching aides are incredibly experienced and skilled at managing the classroom, energy and moods of the children.”

“My children started school at YWCA this week, and they are completely different children. The school we selected initially was not a good fit for our kids. We have our happy kiddos back thanks to the awesome teachers and brilliant curriculum at YWCA. We are so grateful for your skill and experience.”

– YWCA Parent
GIRLS AND YOUTH PROGRAMS

Your contributions make it possible to equip 1,438 girls and youth to become learners, leaders and creators of change.

“I was fighting. I was out of control. I was crazy. RAP helped me express myself and turned me into a young lady. They helped me graduate from high school and then I went on to graduate from college as a community health worker.”

– Girls RAP Graduate

At 13 years old your daughter has been labeled a “problem student.” Lately she’s been swearing, pushing others and disrupting class. When you look down at your phone and see that the school is calling, you dread picking it up.

You can’t reach her. She ignores your attempts at conversation and discipline. You fear your daughter is just one bad decision away from entering the juvenile system.

A glimmer of hope returns when a teacher invites your daughter to find support in the YWCA Minneapolis Resolution and Prevention (RAP) program.
RACIAL JUSTICE

Thank you for being a part of breaking through the barriers that perpetuate racism.

Racism Cuts to the Core

“I was five years old the first time I was called the “N” word. I was eight years old when a classmate told me my skin was “gross looking”. I was 12 years old the first time I was stopped by a police officer walking home from school.

I was 15 years old when I got into a fight at school with a white classmate. I got out-of-school suspension for three days and my white classmate received one day of in-school-suspension.

A huge part of my racial justice journey is to continue to break down how racism plays a role in my own interactions with other people, systems and histories.

My work at YWCA Minneapolis is to have several conversations everyday about many topics connected to race and racism… football, fashion, policing, fraternity parties and how people are finding new ways to show off their racial insensitivity.”

—YWCA Racial Justice Staff Member

Today, we have a waitlist of more than 60 people who want to receive the tools and training to better address racial inequity.

Your contributions made it possible to train 84 new racial justice facilitators this year.
Thank you for your investment in programs to improve the health and wellness of our community.

Your support helped provide 4,000 scholarships for youth, families and adults, 2,700 reduced price Silver memberships and empowered more women over age 50 to compete in the largest all-women triathlon in the region.

Increased access to affordable facilities, preventative health programs, and a stronger continuum of care promoting physical activity to benefit the whole individual is one of the most serious issues affecting the health and wellness of our community.

“I was tired of being unhealthy. YWCA has transformed my view of the fitness world. I want to support an organization dedicated to making everyone, without bias, feel awesome. I want members to have access to good equipment, excellent instructors and a clean, well-kept facility. Everyone, no matter who you are, deserves to have access to well-being. It is a basic human right.”

– YWCA Fitness Member
Foundations, Corporations and Organizations  
Annual gifts and payments to YWCA Minneapolis (July 1, 2016 – June 30, 2017)

$100,000+
Cargill
Greater Twin Cities United Way
Target
WEM Foundation

$50,000 - $99,999
Best Buy
Better Together Hennepin
Otto Bremer Foundation
General Mills
Richard M. Schulze Family Foundation

$25,000 - $49,000
3M Company
Boston Scientific
Carolyn Foundation
Proto Labs Foundation
U.S. Bank Foundation
UnitedHealth Group

$10,000 - $24,999
Ameriprise Financial
Edward R. Bazinet Charitable Foundation
The Beverly Foundation
Margaret A. Cargill Foundation
Donaldson Foundation
Ecolab Foundation
The O.P. and W.E. Edwards Foundation
George Family Foundation
Giving WoMN Community Grantmaking Fund
H.B. Fuller Company Foundation
Knopf Family Foundation
Land O’Lakes, Inc.
Luther Automotive Group
Macy’s Foundation
Marbrook Foundation
Marsden Holding, LLC
Medtronic, Inc
The Jay and Rose Phillips Family Foundation of Minnesota
Pohlad Companies
St. Jude Medical
The Sheltering Arms Foundation
U.S. Bank
Wells Fargo
Xcel Energy Foundation

$5,000 - $9,999
2nd Wind Exercise Equipment
Allina Health
The Blake School
C.H. Robinson
Dorsey & Whitney, LLP
Emerson
Flourish Wealth Management
GHR Foundation
HealthPartners
Keyot
McKinsey & Company
Northwest Area Foundation
Patterson Companies, Inc.
RBC Foundation - USA
Ripley Memorial Foundation
Fund of the Women’s Foundation of Minnesota
Thrivent Financial
Twin Cities in Motion, Inc.
Westminster Presbyterian Church
Willis Towers Watson

$1,000 - $4,999
Anonymous
292 Design Group
Accredited Investors, Inc.
Andersen Corporation
Andros ENT & Sleep Center PA
Apropos Studio, Inc.
Associated Financial Group, LLC
Bailiwick
The Bank of America Charitable Foundation, Inc.
Bremer Bank
Buffalo Wild Wings
Cannon Family Foundation
Capella University
Carlson
Fredrikson & Byron P.A.
Function, LLC
Grotto Foundation
Innovative Office Solutions
Insperity Support Services, L.P.
Knock, Inc.
KPMG LLP
R.C. Lilly Foundation
Lockridge Grindal Nauen P.L.L.P.
Margaret Rivers Fund
Maslon LLP
Mendon F. Schutt Family Fund of The Minneapolis Foundation
MINCO Products Inc
Minnesota State Colleges & Universities
Minnesota Twins
Morrie’s Minnetonka Mazda
Mortenson Construction
Neuger Communications Group
Nuveen Investment Holdings
Orthology Inc
Park Nicollet Health Services
Plunkett’s Pest Control, Inc.
RJM Construction
Robins Kaplan L.L.P.
St. Catherine University
The Saint Paul Foundation
Settanni & Company, Inc.
Snow Krellich Architects Inc.
Toole Design Group, LLC
Tradition Capital Bank
Weber Shandwick Worldwide
The Willis Foundation
Workday, Inc.

$500 - $999
Gap Foundation
Girl Scouts of Minnesota and Wisconsin River Valleys, Inc.
International Brotherhood of Electrical Workers Local 292
St. Peter Street Clinic
TRI Construction Inc

Foundations, Corporations and Organizations
### Individuals and Family Funds

Annual gifts and payments to YWCA Minneapolis including designations through workplace giving campaigns (July 1, 2016 – June 30, 2017)

#### Circle of Empowerment
**($10,000+)**
- Anonymous (3)
- Shari Ballard and Marianne Barnett
- Edward R. Bazinet Charitable Foundation
- Julianne Bye
- Kay Valenta Christianson
- Mary Lee Dayton Estate
- Sue and Brian Erickson
- Laurie H. Greeno
- Lorraine R. Hart
- Rachel C. Hollstadt
- Lisa Huey
- Courtney Cushing Kiernat
- Knopf Family Foundation
- Kathy Longo and Jay Pluimer
- Jeninne McGee
- Chris and Jack Morrison through the Oak Grove Foundation
- Kim and Stafford Nelson
- Christie and Win Neuger
- Stacy O’Reilly
- Piper Family Fund of The Minneapolis Foundation
- Nicholas Puzak
- Jeannine M. Rivet and Warren G. Herreid, II
- Becky and Mark Roloff
- Monique Schwartzberg Estate
- Lana and Andy Slavitt
- Carol and Lynn Truesdell
- Mary and Jeff Werbalowsky

#### Circle of Justice
**($1,000 - $2,499)**
- Anonymous (3)
- Margaret Aldredge
- Calvin U. Allen
- Melanie L. Isabell Allen
- Pamela Stegara Axberg and Joe Axberg
- Wendy Bach
- Ani Backa
- Connie Barry Foundation
- Naomi Bartley
- Doris Baylor and Timothy Baylor
- Tom Bett / 292 Design Group
- Karen Bowie
- Nate Brenneman and Julia Cross
- The Bridge Group
- Caroline Cuero Bybee
- Carol Cajacob
- Jan Callison and Fred Ruening
- Cannon Family Foundation
- Missy Carbonneau
- Lynn Casey

#### Circle of Peace
**($5,000 - $9,999)**
- Anonymous (2)
- Julie and Doug Baker, Jr.
- Kathleen and David Carlser
- Ted and Carol Cushmore Family Fund of The Minneapolis Foundation
- Libby Detor
- Lynne Harrington and Paul Blomgren
- Mary S. Jones and Dominic Papatola
- Laura Kelly Gorman and Tom Gorman
- Tami Kozikowski
- Anna and Chris Lyon
- Dick and Joyce H. McFarland Family Fund of The Minneapolis Foundation
- Julie Owen and Diane Holland
- Mary Lynne and Mike Perushek
- Irene Quaschize
- Stephen and Karen Sanger
- Nancy and Tom Schuelle
- Helene and Jeff Slocum
- Dannette Smith
- Missy Staples Thompson and Gar Hargens
- Torgerson Family Foundation
- Maxine H. Wallin

#### Circle of Equality
**($2,500 - $4,999)**
- Charlene and Mark Altman
- Melissa Barra
- Kate Mullin Berman
- The Blake Foundation / Mary Pat Blake
- Paul M. Blomgren
- Jennie Carlson
- Jodi Chu
- Julie A. Darst
- Liza Malkerson Dopp
- Ward L. Einess
- Luz Maria Frias
- Pamela K. Graika
- Mary and Alan Hogg
- Little-Abeln Family Fund of The Minneapolis Foundation
- Gwen McFadden-Vincent
- Penny Meier
- Michelle and Albert Miller
- Val Moeller
- Tracy Moosbrugger
- Louise Otten
- Sara and David Russick
- Ellen Schmidt
- Winifred Smith and Hon. David Lillehaug
- Beth and Todd Smits
- Nikki Sorum and Simon Foster
- Tammy Lee Stanoch

#### Circle of YWCA Minneapolis Foundation
**($1,000 - $2,499)**
- Dr. Cecilia Y. Cervantes and Hermes Cervantes
- Cinda Collins
- Mike and Stacey Crosby - The Longview Foundation
- Sandra Davis
- Douglas and Wendy Dayton Foundation
- Edward and Sherry Ann Dayton
- Andriel Dees
- Susan Denk and Deborah Cundy
- Michele and Rory Durkin
- Susan Einess
- The Ekdahl Hutchinson Family Fund
- Kweilin Ellingrud
- Kathleen Farley
- Lisa Farrell
- Jennifer Fitzharris-Funk
- Carol Flynn
- Linda M. Funk
- Martha and John Gabbert
- Debbie L. Galka
- Anne Gandrud
- Laura and Rob Gillund
- Lucille Goodwyne
- Annalee Habstritt
- Janis Heaney
- Suzie Helgaas
- William J. Herrmann
- Nancy Hite
- Leslie Holman
- Sandra Lee Hove
- Lori Jacobwith
- Laura Jemison
- Ruth and Curt Johnson
- Dr. Corrine Jordan, M.D.
- Julia Kaemmer Fund of HRK Foundation
- Cavalier Family Giving Fund
- Jane and Jim Kaufman Fund of The Minneapolis Foundation
- Remi Kent
- Alice Y. Kim and John H. Granholm
- Julia Klema
- Lori Kratchmer
- Kumagai Family Fund of The Minneapolis Foundation
- Lars Leafblad
- Bill Lurton
- Jean Machart
- Sarah and David Maingay
- Connie Manske
- Roy Martin
- Emmy Mastel
- Bonnie Speer McGrath
- Angela McAne
- Emily McNamara
- April Meyer
- Jodi Mooney
- Kelly Morrison and John Willoughby
- Teresa Morrow
- Jane Mortell
- Patricia and Craig Neal
- Lorraine Neuger
- David Norton and Dr. Alexa Pragman
- Debra Oberman and Mark Gittleman
- Jamice and Chudi Obianyo
- Valerie and Mike O’Keefe
- Rhonda O’Neill
- Jean and Doug Parish
- Kris Petersen
- Eric Peterson
- Gretchen Piper and E. Scott Rosenbaum
- Susan B. Plimpton
- Michelle Grabanski Pohlad
Individuals and Family Funds

Annual gifts and payments to YWCA Minneapolis including designations through workplace giving campaigns (July 1, 2016 – June 30, 2017)
Individuals and Family Funds

Yearly gifts and payments to YWCA Minneapolis including designations through workplace giving campaigns (July 1, 2016 – June 30, 2017)

Billie Miller
Laurie J. Miller
Lucy C. Mitchell
 Mallory M. Mitchell
Karen Moen
Sharon Mohr
Katie Monger
Mary Morris
Nancy Morrison

Morrow-Pippin Family Fund of The Minneapolis Foundation

Katie Moss
Marykate Motes
Joan Mracek
Naomi Mraz
Patricia Mullen
Naomi Mraz
Joan Mracek
Kimberly Motes
Katie Monger
Sharon Mohr
Karen Moen
Mallory M. Mitchell
Lucy C. Mitchell
Joan Mracek

Leah Rich
Brooke Darst Rice
Joan Mracek
Terressa Reep
S. Reed
Cathy Reed
Jill Pflaum
Melissa Somerville
Karen Rudrud
Gina Rumore
Jim Rustad
Daniel Saal
Sylvia Sabo
Martina Sailer
Sabina Sakseva
Mary and Justin Salisbury
Piyumi Samaratunga

LEAH RICH

We gratefully acknowledge our donors.

Every effort has been made to ensure the accuracy of these contributions.
If you have any questions about your contribution or how you have been listed, please contact the Organizational Advancement department at (612) 215-4129.
In-Kind Contributions

Received from July 1, 2016 – June 30, 2017

Anonymous
A La Mode Boutique & Nail Spa
A La Mode Wardrobe Consulting
The Bibelot Shop
Scott Bjelke
Blue Sky Fibers
Debra Bond
Kathryn A. Catalano
C’est Chic Boutique
CohenTaylor Executive Search Services
Cole Haan at the Twin Cities Premium Outlets
Common Roots
Counter Stories team
CRC Swett
Jacqueline Lloyd Cunningham
Nancy M. Dahl
Karen Dobbins
Beth Dooley
Fair Anita
Fjallraven Uptown Minneapolis
Luz Maria Frias
Fringe Women’s Accessories
Gear Running Store
General Sports
GenYWCA of Minneapolis
Global Girlfriend
Goodnow Farms Chocolate
Grace and Company
Grethen House
Christy Hanson
Nicolette and Ian Hessels
Ingebretsen’s Nordic Marketplace
Intelligent Nutrients
Mary S. Jones and Dominic Papatola
Ann Kirchner
Kittsona
Julia Knight, Inc.
Laurie Kottke Fine Jewelers
Jennifer Laible
Landmark Theatres
Lakeshore Learning
Loews Minneapolis Hotel
Kathy Longo and Jay Pluimer
Lurie, LLP
Christina Mackiewicz
Macy’s Southdale
Marsden Holding, L.L.C.
Martin Patrick3
Kathryn Mayer
Gwen McFadden-Vincent
Jeninne McGee
Bonne Speer McGrath
Minnesota Twins
Mallory M. Mitchell
Melanie Nelson
MPR
N’etc
Christie Neuger
Deb Neuger
Jen Newberg
Barbara Norrgard
Northrop at the University of Minnesota
Optiz Outlet
Pacific
Mary Lynne Perushek
PRADA USA
Praha
Quality Machines of Iowa
R.F. Moeller Jeweler
Red Wagon Pizza Company
Sara and David Russick
Barbara A. Schubring
Debbie Simmons
Spalon Montage
Stahl Construction
Tammy Lee Stanch
Ross Sveback
Title 9
Alexandra Tseffos
Tsuru, LLC
U.S. Bank FlexPerks Rewards
Vera Bradley Eagan Premier Outlet
Willis - Towers Watson
Karen Vashar and Jeffrey Goldberg
YWCA Minneapolis Board of Directors
Zipps Liquors

Legacy Society

The following individuals have designated YWCA Minneapolis as a beneficiary in their wills, trusts or planned gifts.

Anonymous (3)
Minnie Alexander
Betty Allis
Charlene and Mark Altman
Connie Barry Foundation
Mary W. Beeson
Sue A. Bennett
Marilyn Benson*
Kate and Art Berman
Julianne Bye
Andrea Childs
Kay Valenta Christianson
Elizabeth A. Olson Cipriano
Cinda J. Collins
Virginia Craig
Ella P. Crosby*
Carol and Ted Cusmore
Mary Lee Dayton*
Jan DeLue
Susan Denk and Deborah Cundy
Susan DeNuccio
Geraldine Dickinson*
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Nancy Mein
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Jean Moorhead*
Pamela J. Moret
Kim and Stafford Nelson
Christie and Win Neuger
Sara Russick and David Russick
Dorothy Sanford
Jean M. Szefc
Jean C. Schlemmer
Kathy Schneider
Judy Schuck
Jan Schwarz
Kimberly O. Simensen
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Linda K. Thrasher
Eva Traxler
Mary Vrabel
Shelley F. Carthen Watson
Mary Jeff Verbalowsky
Penny Wheeler
Colleen and Bill Wigg
Michael Wigley
Robert Wigley*
Rita Wilczek
Katie Williams
Sharon and Clark Winslow
Penny Winton
Deby Ziesmer

*deceased
Tribute Gifts  Received July 1, 2016 – June 30, 2017

In honor of A Day Without A Woman
- International Women’s Day
  Cecelia Newton
  Barbara Read

In honor of Julianne Bye
  Stacey DeKalb Komarek
  Anna and Chris Lyon
  Kelly J. Roysland

In honor of Mary S. Jones
  Lorraine Hart
  Richard Meyer
  Julie Owen and Diane Holland

In honor of Mary Waller
  Diane L. Bye
  George and Linda Carroll
  Amy P. Crawford
  Nancy J. Flury
  Dixie A. Forsberg
  Debra and Thomas King
  Barbara and William Meyer
  Virginia M. Nitardy
  Pamela A. Oman
  Al Wiley

Anonymous in memory of Joan Caillier
Luz María Friaí in honor of
Senior Leadership Team
Max and Mary Ann Gregig in appreciation for
the excellent care, experiences, and learning
provided our grandchildren, James and Rose Ott
Hendlin Inc. in honor of M’Lyn Corzatt
Katherine K. Jackson in honor of
Courtney Cushing Kiernat
Beth Lillevold in honor of Becky Roloff
Katie Matson-Daley in honor of Amy Matson

Jane Mortell in honor of Board Member
Beth Smits
Barbara Norrgard in memory of Marsha Strayer
Jennifer Pfalz in honor of Mike & Deirdre Headrick
Sarah J. Raser and Ben Sherwood in honor of
Barb Schubring
Venetia Kudrle in honor of Val Moeller
Felisha Wood in memory of Grace

2016-2017 Board of Directors  July 1, 2016 – June 30, 2017

Melanie L. Isabell Allen, Welcome Matters LLC
Ani Backa, Stoel Rives, LLP
Susan Bass Roberts, The Pohlad Family Foundation
Darlynn Benjamin, MACC
Melissa Barra, Sleep Number by Select Comfort
Kate Berman, Business Strategy and Research
Lisa Montpetit Brabbit, University of St. Thomas Law School
Darlynn Benjamin, MACC
Dr. Cecilia Y. Cervantes, Retired College President
Dr. Carmen Coballes-Vega, Hennepin Technical College
Andriel Dees (Secretary), Capella University
Karen Dobbins, Life Coach
Liza A. Dopp, General Mills, Inc.
Michele Durkin, Thrivent Financial
Luz Maria Friaí, YWCA Minneapolis
Debbie L. Galka, U.S. Bank
Pamela K. Graika, Retired Corporate Executive
Laurie H. Greeno, Retired Corporate Executive
Janeé L. Harteau, Vitals
Lisa Huey, OKH Wealth Management
Remi Kent, 3M
Courtney Cushing Kiernat, Community Volunteer
Tami A. Kozikowski, Retired Corporate Executive

Kathy Longo, Flourish Wealth Management
Anna Lyon, Community Volunteer
Gwen McFadden-Vincent, Risk Management Consulting Services, LLC
Jeninne McGee, Ameriprise Financial
Bonnie Speer McGrath, TruScribe
Michelle Miller, Medtronic, Inc.
Mallory Mitchell, Urban League
Dr. Val Moeller, Retired Higher Education President
Tracy Moosbrugger, Wells Fargo
Christie Cozad Neuger, Professor Emerita: Brite Divinity School at
Texas Christian University
Stacy O’Reilly, Plunkett’s Pest Control
Mary Lynne Perushek, (Treasurer) Retired Corporate Executive
Diana Pierce, Retired Reporter and Anchor
Irene Quashie (Chair), Target
Sonya McCullum Roberts, Cargill
Sara Russick, Russick LLC
Elizabeth Truesdell Smith, Allina Health
Beth Smits, Best Buy Co.
Tammy Lee Stanoch, Recombinetics,Inc
Linda K. Thrasher, Entrepreneur
Susan Williams, Ecolab
Ellen Wilson, UnitedHealth Group
Anna Youngerman, Children’s Hospital and Clinics of Minnesota
## YWCA OF MINNEAPOLIS

### SUMMARY OF FINANCIAL ACTIVITY — Years ended June 30, 2017 and 2016

#### REVENUE*

<table>
<thead>
<tr>
<th>Source</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and special events</td>
<td>$3,267,763</td>
<td>$3,536,283</td>
</tr>
<tr>
<td>Legacy Campaign contributions</td>
<td>483,105</td>
<td>394,958</td>
</tr>
<tr>
<td>United Way</td>
<td>1,101,035</td>
<td>1,111,895</td>
</tr>
<tr>
<td>Government fees and grants</td>
<td>4,499,772</td>
<td>3,594,965</td>
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<tr>
<td>Program service fees</td>
<td>12,514,216</td>
<td>12,687,734</td>
</tr>
<tr>
<td>Other</td>
<td>393,066</td>
<td>423,318</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$22,258,957</strong></td>
<td><strong>$21,749,153</strong></td>
</tr>
</tbody>
</table>

#### EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health and Wellness</td>
<td>$8,561,306</td>
<td>$8,516,796</td>
</tr>
<tr>
<td>Early Childhood Education</td>
<td>7,951,165</td>
<td>7,985,783</td>
</tr>
<tr>
<td>Girls and Youth</td>
<td>1,987,956</td>
<td>2,033,444</td>
</tr>
<tr>
<td>Racial Justice and Public Policy</td>
<td>581,848</td>
<td>481,230</td>
</tr>
<tr>
<td>Management and General</td>
<td>1,826,697</td>
<td>1,669,513</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,066,995</td>
<td>938,875</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$21,975,967</strong></td>
<td><strong>$21,625,641</strong></td>
</tr>
</tbody>
</table>

#### EARNINGS BEFORE INVESTMENT GAINS

<table>
<thead>
<tr>
<th>Category</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment returns</td>
<td>$1,413,804</td>
<td>$53,266</td>
</tr>
<tr>
<td>Unrealized gain on swap agreement</td>
<td>14,769</td>
<td>15,596</td>
</tr>
<tr>
<td><strong>Total Investment Gains</strong></td>
<td><strong>$1,428,573</strong></td>
<td><strong>$68,862</strong></td>
</tr>
</tbody>
</table>

#### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th>Category</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$1,711,563</strong></td>
<td><strong>$192,374</strong></td>
<td></td>
</tr>
</tbody>
</table>

*Excludes investment activity
Audited financial statements are available from Organizational Advancement at 612-215-4158 or ywcampls.org